

# Distech Controls Solutions Suite

**Connecting People with Intelligent Building Solutions for Better Health, Better Spaces, and Better Efficiencies** 

### Who We Are and What We Do?

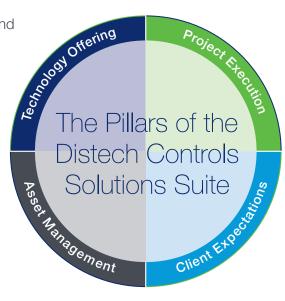
Distech Controls is the leading innovator in the building automation and HVAC sector. From research and development to manufacturing, and from apps and software to controller hardware, Distech Controls is at the forefront of smart building innovation.

Distech Controls solutions reshape the way you operate, work in, and experience spaces. Our mission is connecting people with advanced, open, and scalable building solutions while promoting better health, better spaces, and better efficiencies.

### Where and How Do We Do It?

With offices worldwide, Distech Controls boasts a proven track record of intelligent buildings, as well as an extensive, global distribution network of trained authorized System Integrators.

Distech global system integrator network enables successful installation and installation and local service capabilities to optimize building performance, space management, occupant productivity, and wellbeing across major vertical markets including healthcare facilities, commercial towers, university campuses, and hotels.



# Distech Controls Solution Suite

## Where Technology and Services Meet Flexibility and Scalability

#### Technology Offering

- Open technology for a future-proof building portfolio
  - Interoperability with 3rd party solutions and legacy systems
  - Scalable solutions for campus/multi-site portfolio
  - IP connectivity for powerful data analytics
  - Developer portal tools and resources for easier solution integration into IoT world.
  - License-free programs and apps

25000 Offering **Technology** standardization Solution lifecycle longevity System interoperability

### **Project Execution**

- Open labor procurement:
  - Increased competitiveness: Receive multiple Distech Controls competitive bids on your projects
  - Centralized execution team to support standardization of turnkey projects across a campus or even the globe
  - National program management
  - Network system integration
  - Develop enterprise network solutions for deployment across a network of facilities

• Standard database & graphical user interface (GUI) development

IT / network assistance

Project litecution Turnkey procurement flexibility

Execution standardization

Pricing harmonization

Operations and Asset Management maintenance (O&M) standardization

Operational efficiency

Energy savings **Building health &** trustworthiness

Client Expectation Consistency & tenant satisfaction

Co-creation & revenue generation

- Uniform, manufacturer-certified training
- Centralized monitoring allowing for a quick response anytime, anywhere
- Reduce OPEX and tenant costs by optimizing energy costs based on data and intelligent insights
- Energy management dashboarding

- Touchless room control, indoor air quality dashboarding, and indoor wayfinding promote better building health and increased wellbeing of occupants.
- Superior tenant interface via customizable reporting tools
- Flexible solutions to meet technical requirements and budget constraints of your project
- Solutions for monetizing the building.
- Strategic 3rd-party partnerships with digital service companies to expand services and open new revenue streams

Asset Management

Client Expectations