

Distech Controls Strengthens Sales Leadership Team

Three Industry Veterans Join Intelligent Spaces to Drive Growth Strategy

[Brossard, Quebec, Canada, November 18, 2024] – Distech Controls, an innovative leader in intelligent buildings, announces the appointment of three new Vice Presidents to its global and regional sales leadership teams. George West, Danny Lee and Darryl Gregory bring a wealth of expertise that aligns with Acuity Brands' Intelligent Spaces business segment's strategy to increase our addressable market by expanding where we compete and what we can control.

Scott Hamilton, Senior Vice President Sales comments, "The addition of George, Danny and Darryl to our sales leadership team marks an exciting chapter in the journey of Distech Controls and the Acuity Brands' Intelligent Spaces business segment to lead the controls and connected buildings industry. Their collective experience will be instrumental to enhancing our operational excellence, accelerating innovation, and delivering value to our customers. These appointments, closely following the hiring of John Sublett as Vice President of R&D at Distech Controls, further our mission to make spaces smarter, safer, and greener through our strategy of connecting the edge to the cloud."

Global Market Expansion

George West is the new Vice President Global Market Expansion and is a seasoned leader with over 30 years' experience in the building automation industry, having held pivotal roles at Johnson Controls, Siemens Building Technologies, and Albireo Energy. He has a strong track record of developing and executing growth strategies, particularly in sales management, software & service revenue expansion, and national account programs. In his new role, George will bring together key teams including OEM, business development and enterprise end users.

APAC & EMEA Sales

Danny Lee is the new Vice President Sales for the APAC region and has previously worked for Schneider Electric and ABB. Danny brings vast knowledge of the region and a proven track record in business development, business transformation and operations management.

Darryl Gregory joins as Vice President Sales for EMEA. He was formerly responsible for UK/Ireland and Northern Europe Sales for BAS for Honeywell-Trend and has extensive knowledge of the controls and BMS sector as well as a deep understanding of managing large teams across EMEA.

Danny and Darryl join Kelly Boyd, Vice President Sales for the Americas, who leads system integrator and distribution sales in the US, Latin America and Canada, to complete the sales leadership team for key regional markets.

About Distech Controls

Distech Controls connects people with intelligent building solutions through our forward-thinking technologies and services. We partner with customers to deliver innovative solutions that can provide better health, better spaces, and better efficiencies. Our passion for innovation, quality and sustainability guides our business, which serves multiple market segments through worldwide business divisions, service offices and a superior network of authorized system integrators and distributors. Distech Controls is part of Acuity Brands' Intelligent Spaces Group. For more information, visit the website <https://distech-controls.com>

About Acuity Brands

Acuity Brands, Inc. (NYSE: AYI) is a market-leading industrial technology company. We use technology to solve problems in spaces, light, and more things to come. Through our two business segments, Acuity Brands Lighting and Lighting Controls (ABL) and the Intelligent Spaces Group (ISG), we design, manufacture, and bring to market products and services that make a valuable difference in people's lives.

We achieve growth through the development of innovative new products and services, including lighting, lighting controls, building management solutions, and location-aware applications. Acuity Brands, Inc. is based in Atlanta, Georgia, with operations across North America, Europe, and Asia. The Company is powered by more than 12,000 dedicated and talented associates. Visit us at www.acuitybrands.com

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